# CLIMB HIGHER WITH THE RIGHT SUPPORT

Strong support using the right kind of equipment will allow you to climb higher with less effort and more security. Fixed Price Services give you the same kind of assurance for your compressor – more productivity and optimal energy efficiency.

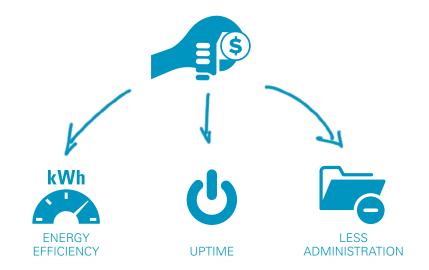
Atlas Copco



The Fixed Price Services combine the expertise of factory-trained Atlas Copco technicians with the unrivalled quality of our genuine parts, resulting in optimal uptime, energy consumption, and reliability.

Tailored to your installation, site conditions, and production planning, every Fixed Price Service has a clear scope and price – maintenance has never been so clear and easy to plan for.





# ASK YOURSELF...

#### What's 'fixed' about Fixed Price Services?

Fixed Price Services go beyond a fixed labor and parts cost. You will receive the full scope needed to get your equipment running in optimal conditions. The ordering process is much easier – you know what you are getting and how much you are paying for it.

What if I source parts and services from a third-party supplier? Generic parts are not designed to fit your system and suppliers cannot guarantee how such parts will affect your performance, efficiency and reliability. With service kits and parts of the highest standard and our specialized technicians, Fixed Price Services ensure your operation will not be impacted by an unexpected compressor outage.

#### How can I budget my maintenance costs with certainty?

Fixed Price Services have a clear cost for each maintenance intervention, the scope of which is designed for your specific production needs. To limit your production downtime and allow you to allocate resources effectively, maintenance is scheduled ahead of time. And to keep your stock and handling to a minimum, parts are delivered just in time.

#### What about the administrative hassle of maintenance?

Typically, ad-hoc maintenance requires a purchase order with separate line items for labor and all needed parts, quickly turning into an administrative nightmare. This can be avoided with Fixed Price Services. All items are consolidated into one single line specific for your machine and running conditions, including parts, oil, labor, travel and miscellaneous.

## The Expert's Eye

Due to their extensive training and handson experience, our technicians know how to adjust your compressor's settings to your application, in order to achieve maximal energy efficiency.

They are also proficient at identifying potential issues arising, which could ultimately affect your production, and they will propose a course of action on top of the maintenance to avoid consequential damages.

"Fixed Price Services have given us control over our maintenance budget, and the assurance that our compressor is in the very best hands."

## Get Peak Performance

Treat your compressor to the best parts and expert maintenance without financial surprises. Fixed Price Services get you all the way to the top.

Contact your Atlas Copco representative today!

