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COMMITTED TO SUSTAINABLE PRODUCTIVITY

We stand by our responsibilities towards our customers, towards the environment and the people around us. We make performance stand a test of time. This is what we call – Sustainable Productivity.

Atlas Copco in the United States
Atlas Copco Capital Markets Day 2014

COMMUNITY ENGAGEMENT: WATER FOR ALL



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20 YEARS OF INNOVATION

1994



Nokia 2110 was one of the most popular mobile phones.

2014



Apple launches iPhone 6.



Atlas Copco's first Variable Speed Drive compressor is launched.



Atlas Copco sets new benchmark with GA VSD+.



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THE STRATEGIC PILLARS FOR PROFITABLE GROWTH




Presence




Innovation



Service




Operational excellence




People

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FACTS IN BRIEF – ATLAS COPCO IN THE UNITED STATES



Established	June 1950 in San Francisco
Four focused business areas	<ul style="list-style-type: none"> • Compressor Technique • Industrial Technique • Mining and Rock Excavation Technique • Construction Technique
Regional presence	40 out of 50 States with coverage throughout the United States
Employees	5 146 as per September 2014
Annual revenues	MSEK 14 145 as per September 2014 (\$2.1 billion)
Market presence	116 sales and service locations 14 production sites 2 major distribution centers





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PRODUCTION IN THE UNITED STATES



Atlas Copco
Production
in the
United States

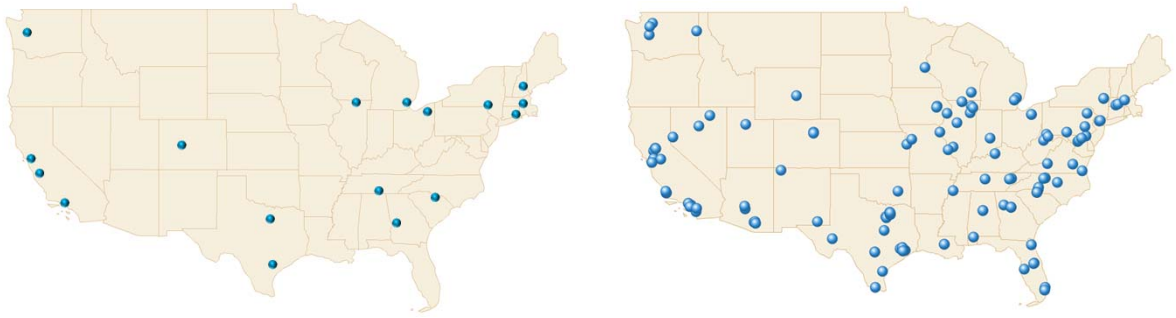


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This slide features a blue background with the text "Atlas Copco Production in the United States" in white. To the right of the text is a stylized American flag graphic. In the top right corner, there is a blue circular icon labeled "Presence" above a grey vertical bar. The Atlas Copco logo is located in the bottom right corner. The number "7" is in the top right corner.



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20 YEARS OF GROWTH



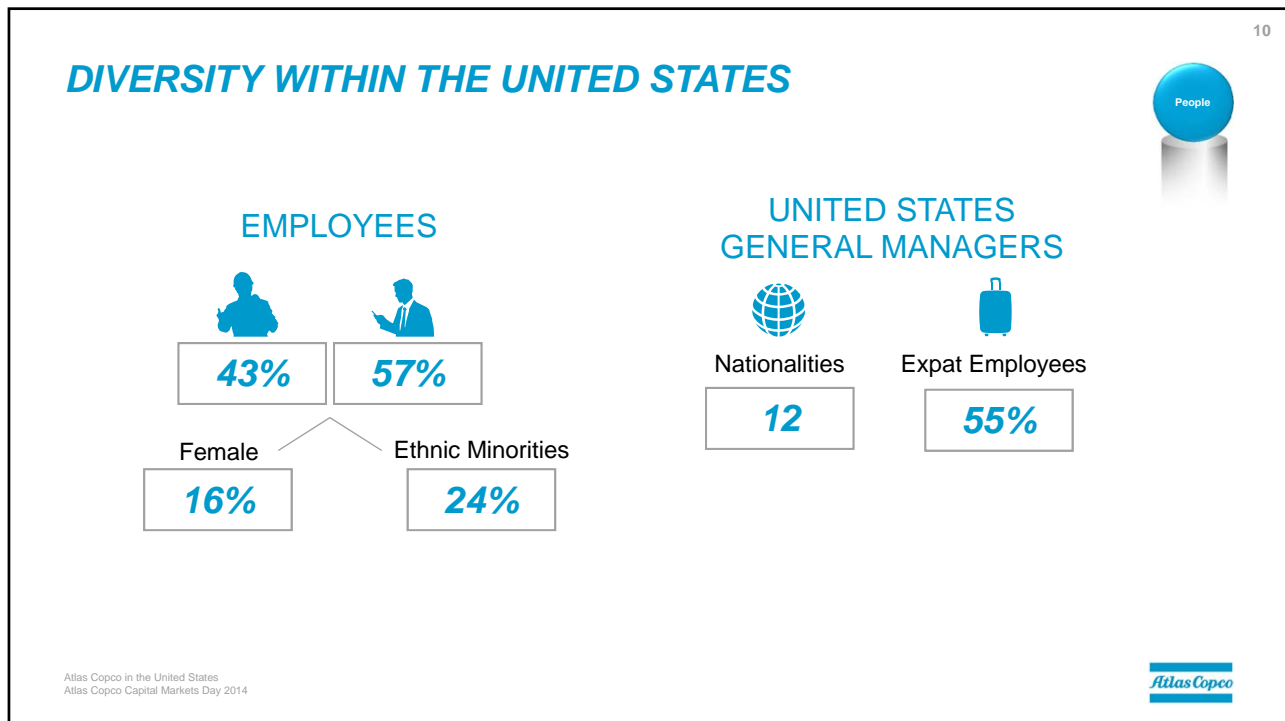
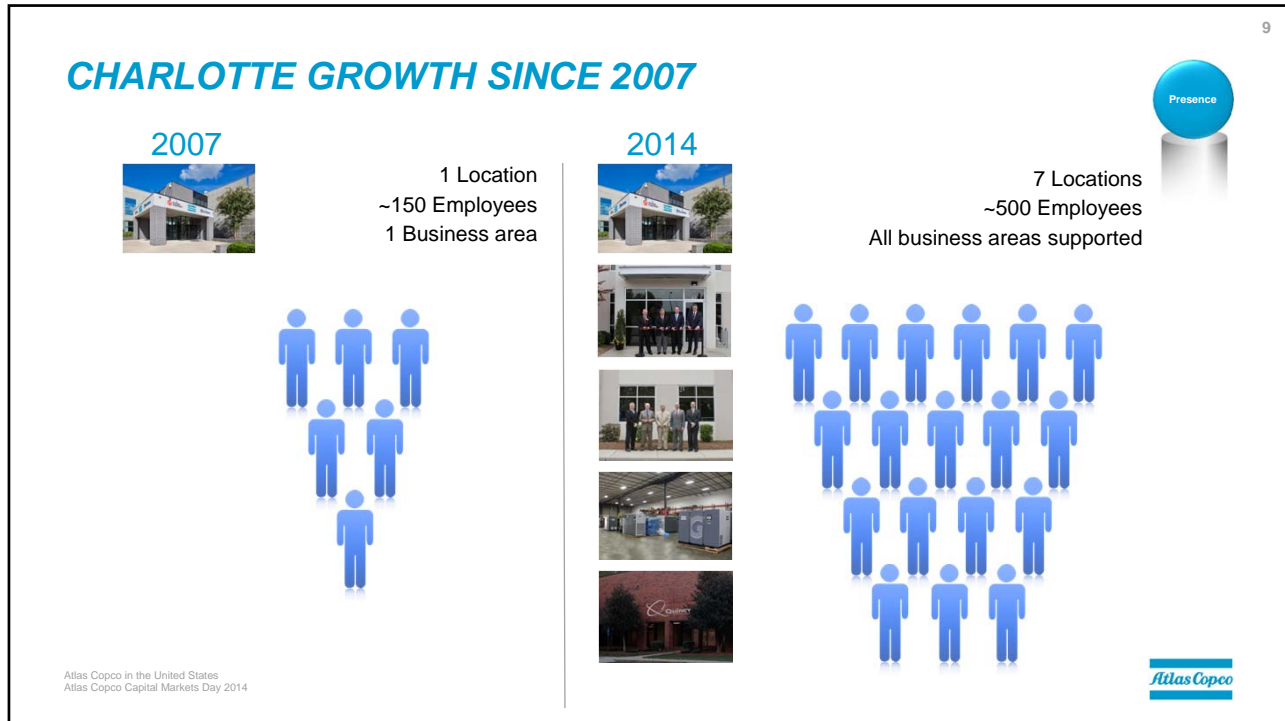
1994

2014



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This slide shows two maps of the United States. The left map, labeled "1994", shows a sparse distribution of blue dots representing Atlas Copco's presence. The right map, labeled "2014", shows a much denser distribution of blue dots, indicating significant growth. In the top right corner, there is a blue circular icon labeled "Presence" above a grey vertical bar. The Atlas Copco logo is located in the bottom right corner. The number "8" is in the top right corner.



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OUR BUSINESS IN 1994

Industrial Tools	Industrial Compressors	Portable Compressors and Tools	Underground Drilling	Rental Fleets	Electric Tools
				 Rental Service Corporation	 Milwaukee Electric Tools Corporation

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OUR BUSINESS IN 2014

	Adhesive and Rivets	Road Construction	Shotcreting Equipment	Vacuum	
	Controls	Tools and Breakers	Large Blast Hole	Low Pressure	
	Assembly Systems	Generators	Water Wells	Quality Air	
	Industrial Tools	Portable Compressors	Underground Equipment	Industrial Compressors	
	Industrial Technique	Construction Technique	Mining and Rock Excavation Technique	Compressor Technique	
	SCA Schucker	Dynapac	Drilling Solutions	Quincy Compressor	Pneumatech Inc.

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CONTINUING GROWTH IN ALL SEGMENTS

Mining and Rock Excavation Technique



Archer Underbalance

Construction Technique



Pneumatic Holdings

Industrial Technique



Rapid - Torc

Compressor Technique



Regional Distributors






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BRAND PORTFOLIO IN THE UNITED STATES










Mining and Rock Excavation Technique










Construction Technique







Industrial Technique

Compressor Technique





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Each brand has the mission to be premium in its chosen segment and offer a differentiated product through a differentiated channel

INCREASING PRESENCE



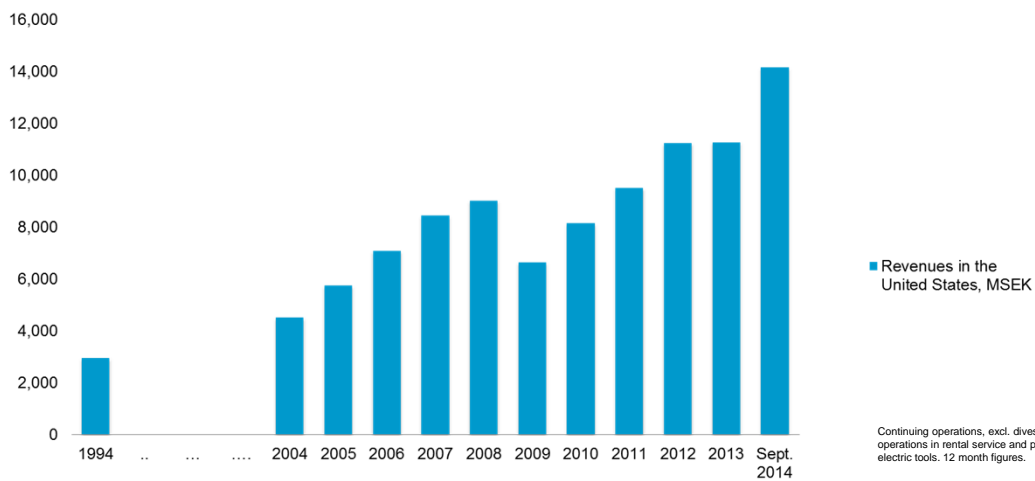
- Working closer with our distributors and customers
- Improving how our technologies impact our end-customers' processes and outcomes
- Increasing service offerings, including keeping more parts local
- Improving technical support and customer service



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REVENUE DEVELOPMENT IN THE UNITED STATES



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SUMMARY

- 20-year journey
- Developed and matured with the market
- Technical innovations driving platform growth to fully serve our customers
- Speed to market will continue to increase in the next decade
- Sustained focus on our five pillar strategy will drive our continued growth



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SUSTAINABLE PRODUCTIVITY.**

