



## **ATLAS COPCO TOOLS IN THE UNITED STATES**

Atlas Copco Capital Markets Day 2014

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Atlas Copco Tools and Assembly Systems LLC



## **COMMITTED TO SUSTAINABLE PRODUCTIVITY**

We stand by our responsibilities towards our customers,  
towards the environment and the people around us.  
We make performance stand the test of time.  
This is what we call – Sustainable Productivity.

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## THE STRATEGIC PILLARS FOR PROFITABLE GROWTH

Presence Innovation Service Operational excellence People

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## PRESENCE

● Distributor  
● Service Center

Year	Service Centers	Distributors
1994	2	12
2014	5	40

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## DISTRIBUTION AND DIRECT CUSTOMERS MIX















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## ACQUISITIONS TIMELINE







2004		2008	Industrial Power Sales	2010	Kramer Air Tools	2012		2013		2013	
2006	Microtec Systems	2009	Tooling Technologies	2011		2013		2013			

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## INDUSTRIAL TOOLING EVOLUTION



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1994
2014


  
 Power Focus  
2000

  
 Power Focus  
3000

  
 Power Focus 4000


  
 Power Focus  
6000

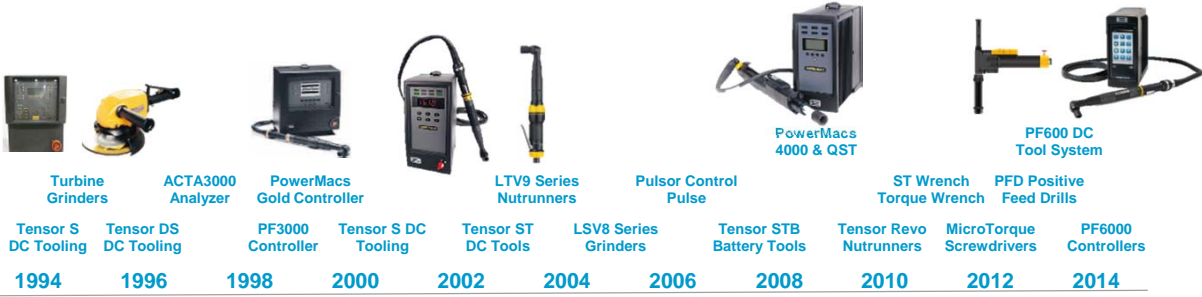
1994 ..... ▶ ..... 2014










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## INNOVATION MILESTONES


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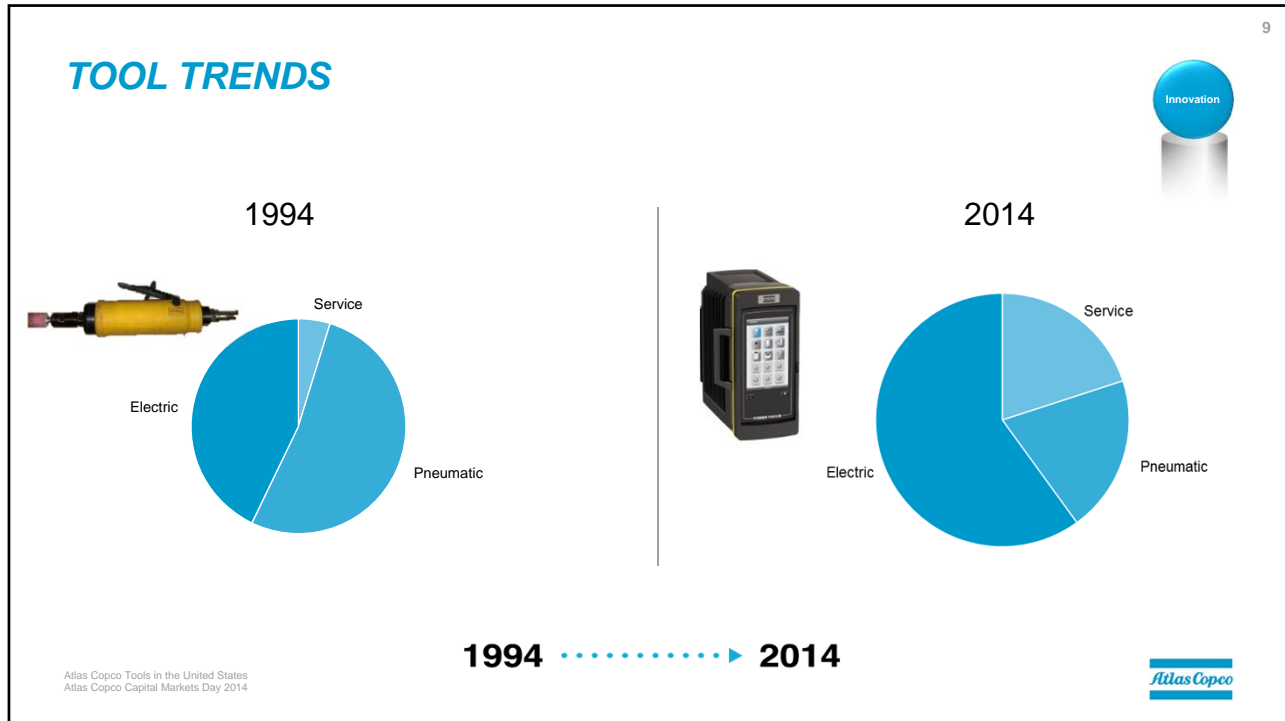


											
	Turbine Grinders	ACTA3000 Analyzer	PowerMacs Gold Controller	LTV9 Series Nutrunners		Pulsor Control Pulse		ST Wrench Torque Wrench	PF600 DC Tool System		
	Tensor S DC Tooling	Tensor DS DC Tooling	PF3000 Controller	Tensor S DC Tooling	Tensor ST DC Tools	LSV8 Series Grinders	Tensor STB Battery Tools	Tensor Revo Nutrunners	MicroTorque Screwdrivers	PF6000 Controllers	
	1994	1996	1998	2000	2002	2004	2006	2008	2010	2012	2014

1994 ..... ▶ ..... 2014



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### TYPICAL AUTO PLANT

Atlas Copco	SCA	Synatec	Henrob
<ul style="list-style-type: none"> <li>• Wheel nut fastening</li> <li>• Seat-to-floor</li> <li>• Air bag install</li> <li>• Door install</li> </ul>	<ul style="list-style-type: none"> <li>• Cleaner primer</li> <li>• Glass bonding</li> <li>• Cockpit bonding</li> <li>• Roof stiffening</li> </ul>	<ul style="list-style-type: none"> <li>• Sequencing</li> <li>• Work instructions (HMI)</li> <li>• Operator guidance</li> <li>• Part selection for complex assembly processes</li> </ul>	<ul style="list-style-type: none"> <li>• Body</li> <li>• Hood</li> <li>• Trunk &amp; deck lid</li> <li>• Door panels</li> </ul>
<b>Atlas Copco</b>	<b>SCA</b> Acquired in 2011	<b>SYNATEC</b> Acquired in 2012	<b>Henrob</b> Acquired in 2013

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## CAR PLANT APPLICATION PICTURES

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Atlas Copco



SCA



Synatec



Henrob

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## SERVICE OFFERING EVOLUTION

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1994



2004



2014



1994 .....▶ 2014

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## WHAT'S NEXT?




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## SUMMARY



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