




2

COMMITTED TO SUSTAINABLE PRODUCTIVITY

We stand by our responsibilities towards our customers,
towards the environment and the people around us.
We make performance stand the test of time.
This is what we call – Sustainable Productivity.

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AGENDA

1. Construction Technique
2. Innovation
3. People
4. Summary



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CONSTRUCTION TECHNIQUE



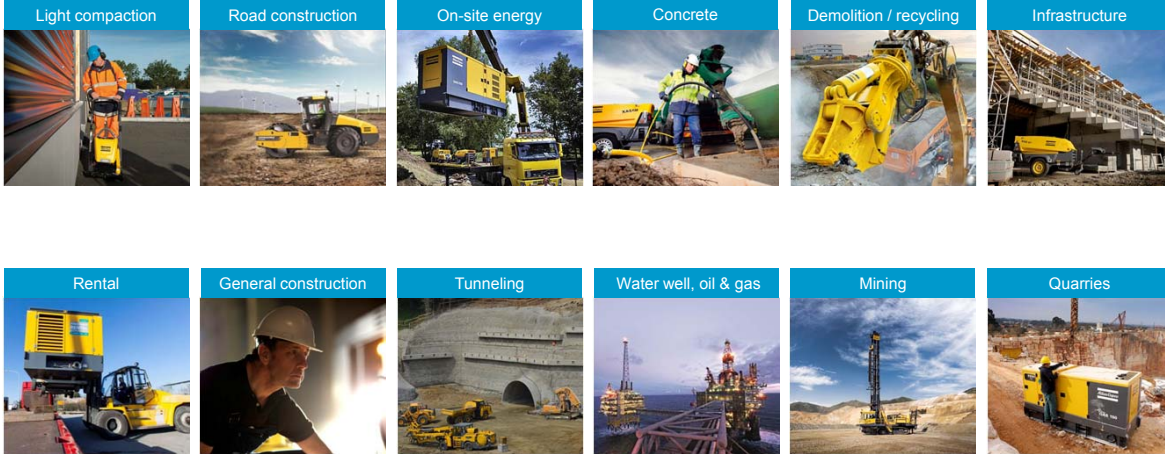
The global leader providing on-site solutions for sustainable productivity

Profitable growth with an asset light and agile organization

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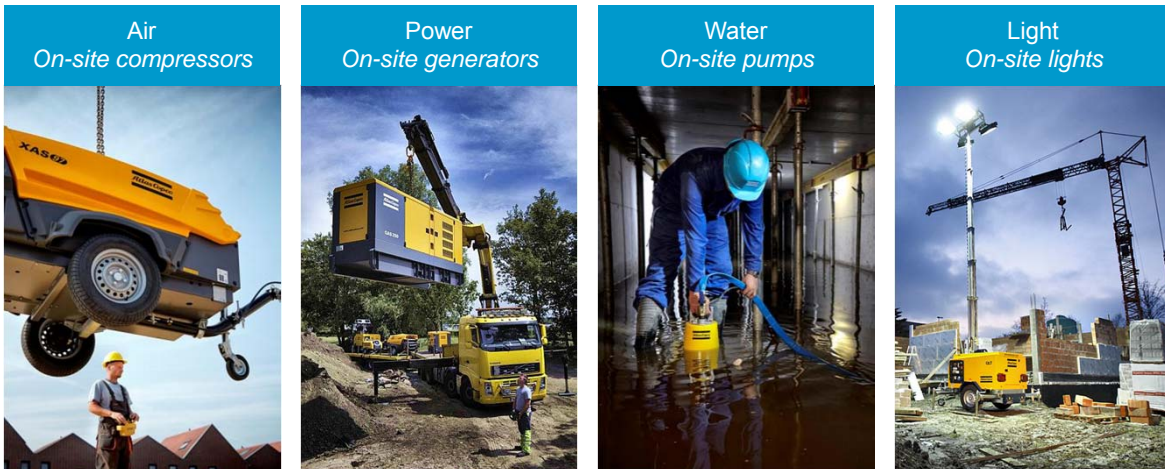
CONSTRUCTION AND MORE...



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PORTABLE ENERGY



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CONSTRUCTION TOOLS

Hydraulic attachments



- Breakers
- Pulverizers
- Compactors
- Grapples
- Cutters
- Bucket crushers
- Drum cutters
- Magnets

Handheld tools



- Pneumatic hammers, breakers & drills
- Hydraulic power packs & tools
- Petrol drills & breakers
- Pneumatic rock drills
- Pusher leg & DSI rock drills

Compaction equipment



- Rammers
- Forward plate compactors
- Forward & reversible plate compactors
- Rollers
- Trench compactors

Concrete equipment



- Pokers
- Vibrating beams
- Screeds
- Trowels
- Floor saws

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ROAD CONSTRUCTION

Rollers



- Soil compactors
- Static rollers
- Large Asphalt Rollers
- 1-4 ton asphalt rollers

Pavers



- Compact pavers
- City pavers
- Large wheeled pavers
- Large tracked pavers
- Material feeder
- Screeds
- Compactasphalt®
- American style pavers

Planers



- Compact planers
- Large planers

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SPECIALTY RENTAL – TOTAL SOLUTION CONCEPT

Design of the temporary installation +	Logistical services +	Services +	Energy management
			
<ul style="list-style-type: none"> ▪ Technical feasibility <ul style="list-style-type: none"> – Reliability – Quality air ▪ Safety ▪ Energy efficiency ▪ Easy to install 	<ul style="list-style-type: none"> ▪ Transport ▪ Import / export ▪ Certificates ▪ Loading & start up guidelines 	<ul style="list-style-type: none"> ▪ Installation ▪ 24/7 service ▪ Maintenance ▪ Supervision ▪ On-site operators ▪ Decommissioning 	<ul style="list-style-type: none"> ▪ Fuel tanks ▪ Fuel supply on request ▪ Electrical transformers ▪ Distribution boards

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SERVICE OFFER

 <p>Genuine filters</p>	 <p>Fluids & lubricants</p>	 <p>Working tools, road milling tools and consumables</p>	 <p>Preventive maintenance kits</p>	 <p>Wear and repair kits</p>	 <p>Extended warranty and Service agreements</p>
					

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MASTERING LOGISTICS TO BE CLOSE TO OUR CUSTOMERS

■ Regional service centers
SC Antwerp (Belgium)
SC Hoeseit (Belgium)
SC Shanghai (China)
SC Charlotte (USA)

■ Local service centers
Pune (India)
Johannesburg (SA)
Sydney (Australia)
Sorocaba (Brazil)

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INNOVATION DRIVERS

Trends

<p>Global growth and urbanization</p>	<p>Energy efficiency and productivity</p>	<p>Safety, health, environment and quality (SHEQ)</p>
<p>Growth in emerging markets' middle segment</p>	<p>Emission legislation</p>	<p>Increased demand for service</p>

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WE CONTINUOUSLY RE-INVENT OUR PRODUCTS TO MAKE THEM...

Ergonomic		Robust		
User-friendly			Sustainable	
	Mobile		Productive and efficient	

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COMPACTION CONTROL

Compaction analyzer Single roller	Compaction analyzer Multi-Roller	Compaction analyzer Cloud-based
2015 Q1	2015 Q2	2016
Modern human-machine interface	Multi-roller functionality	Real-time data transfer Remote support 3D design file reference

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FULL CONNECTIVITY

- Optimized Fleet Management
 - Real-time positioning
 - Historical data
- Data recording and analysis
 - Position (GPS, Geofence)
 - Engine data
 - Compaction & paving data
- Remote diagnostics



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MATERIAL FEEDER



- Highest feeding capacity in the market
- Best fuel efficiency in its class
- Full compliance with most stringent emission rules
- Very high commonality with paver spare parts and service scheme



ELECTRO-HYDRAULIC ROCK DRILL

- For construction and narrow reef mining applications
- Best performance in the market
- 50 % perceived reduction in sound level
- 50 % (10 m/s²) reduction in vibration level
- Protected with 6 patents



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ESSENTIAL LINE BREAKERS



- 12 new breakers
- Best in value class performance and competitive pricing

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NEW RAMMER RANGE; LT 6005 AND LT 5005

- Upgrade of the Atlas Copco light compaction line
- To get the job done faster
 - 30 % more power
 - Reduced weight, reduced width, easy to operate, easy to maintain



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PORTABLE ENERGY

Extend the offer



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PORTABLE ENERGY

Extend the offer

Light
In-house development of QLT light towers



Power
Extend the offer for power with QAC FLX and iT4 (US)



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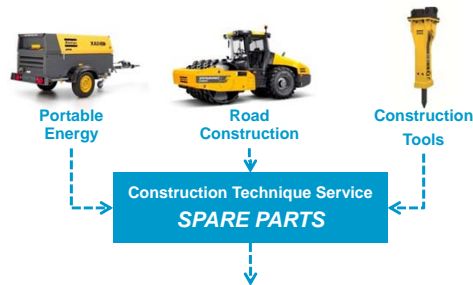


PARTS ONLINE

Anytime, anywhere, a fast service solution at hand

One platform for all spare parts information

- Spare parts
- Exploded views
- Spare parts catalogues



partsonlineconstruction.atlascopco.com

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LEAN MANUFACTURING



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PEOPLE

A competent team of experienced people is ready to serve you!

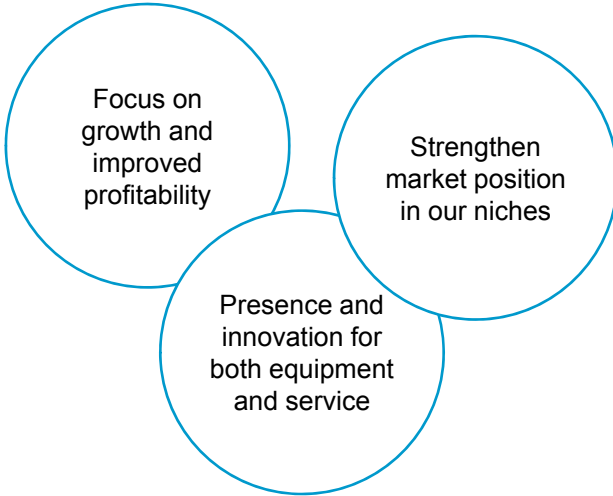
Around the world



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SUMMARY



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**COMMITTED TO
SUSTAINABLE PRODUCTIVITY.**

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