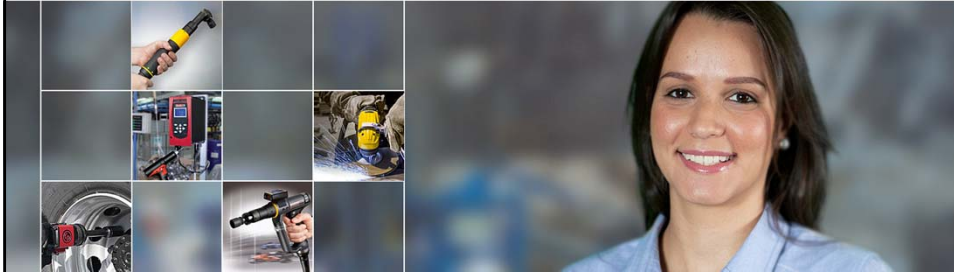


Industrial Technique



Capital Markets Day, November 20, 2013
Mats Rahmström, Business Area President

Sustainable Productivity



Agenda

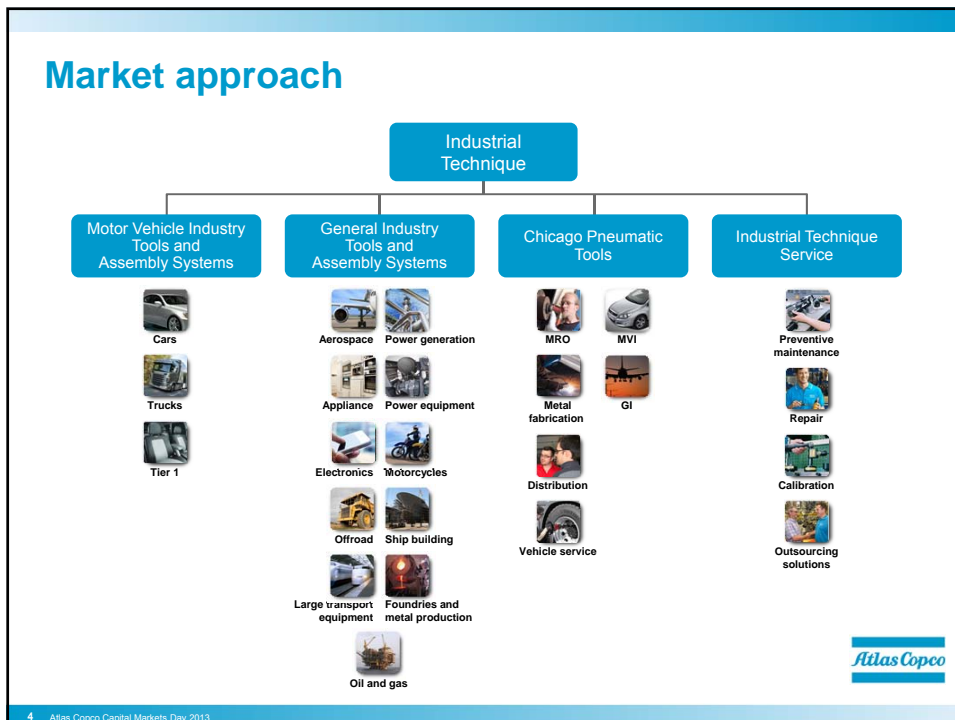
- 1 About Industrial Technique
- 2 Financial performance
- 3 Market trends
- 4 Growth opportunities
- 5 Summary



Expanding our offer

Atlas Copco

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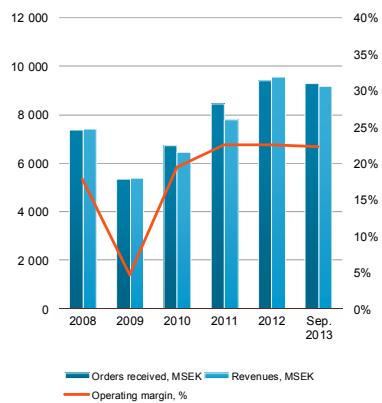
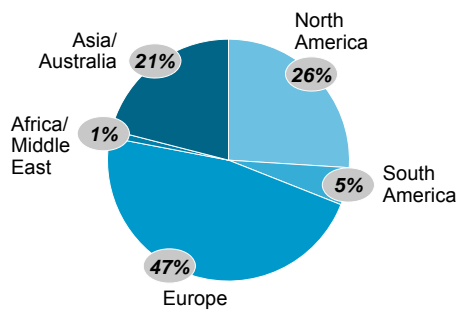


Financial performance



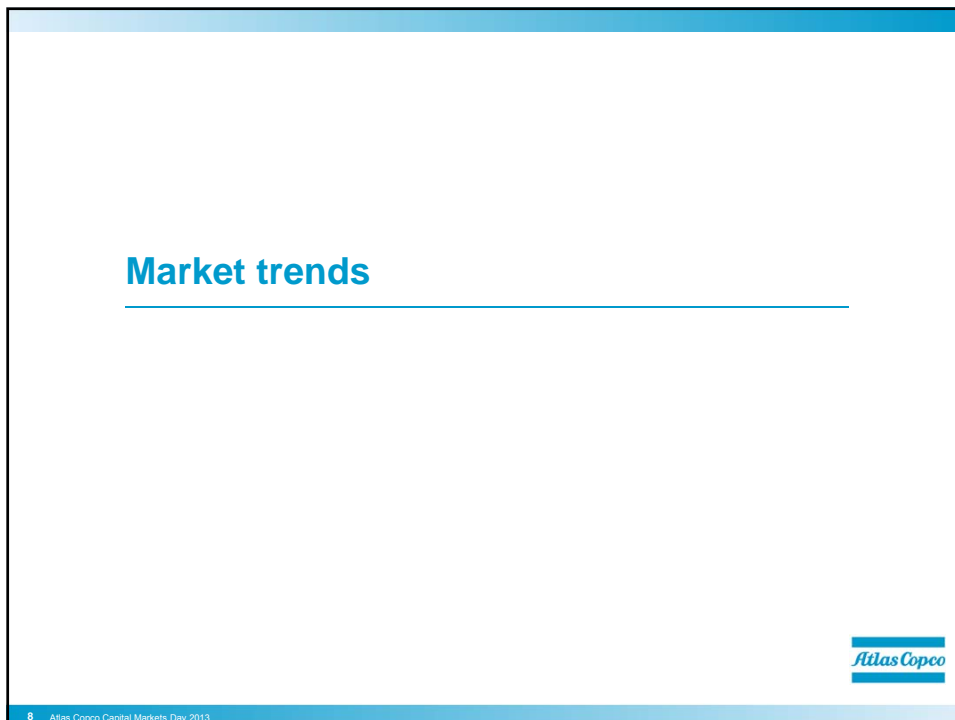
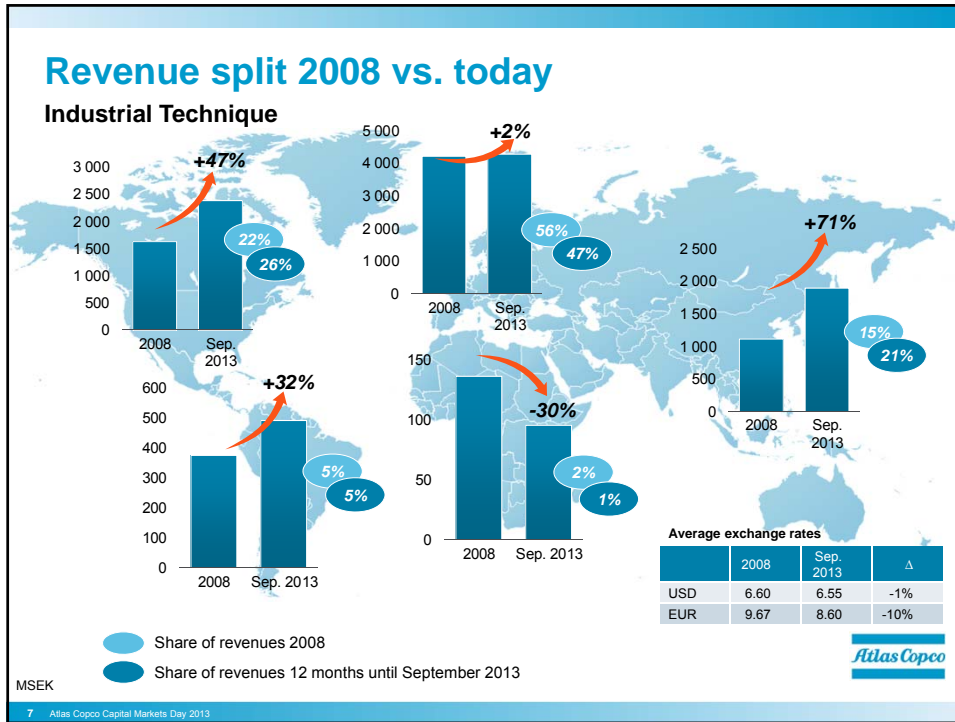
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Industrial Technique



Pie chart: Revenues 12 months until September 2013, Graph: 12 months figures

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Market trends

Americas

Europe

Asia

Atlas Copco

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Growth opportunities

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SCA
Adhesive solutions

Headquarters
Bretten, Germany

Products
Adhesive systems and metering technology

Segments
Automotive & General industry



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Seti-Tec
Automated drilling solutions

Headquarters
Lognes, France

Products
Automatic drilling solutions

Segments
Aerospace industry



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Saltus

Quality assurance



Headquarters
Solingen, Germany

Products
Mechanical, mecha-
tronic and electronic
torque wrenches

Segments
Automotive and
General industry



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Synatec

Error proofing solutions



Headquarters
Stuttgart, Germany

Products
Hardware and soft-
ware solutions for
quality assurance

Segments
Automotive and
General industry



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The Synatec system

All solutions from one source

Operator identification

Material-control documentation

Pick to light

Operator guidance

Visual quality control

Torque data management

Electronic escort card

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Rapid-Torc

High torque bolting solutions

Headquarters
Houston, USA

Products
Hydraulic torque wrenches

Segments
Oil and gas

Atlas Copco

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Complete offering for the Oil & Gas segment



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Strategic growth opportunities



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**Committed to
sustainable productivity.**



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A large version of the Atlas Copco logo, consisting of a thick blue horizontal bar at the top, the company name 'Atlas Copco' in a blue, italicized serif font in the center, and another thick blue horizontal bar at the bottom.