



Atlas Copco



# Atlas Copco Compressors

Discover the Difference!





# Welcome!

## **Our promise to you is we do more. What does that mean?**

Simply, we go further and deeper in every aspect of our offering to you. That promise extends way beyond just products. In each category where we compete—compressors, dryers, chillers, blowers, controls and more—we add our own unique innovation stamp and deliver outstanding value.

No other company offers more technologies to produce and manage air, but we don't try to be a total solutions provider and we're not a 'one-stop-shop'. Instead, we innovate in the focused areas where we are confident we can provide a complete solution that has the lowest cost of ownership, maximizing efficiency and, most importantly, offer a complete service package that is second to none.

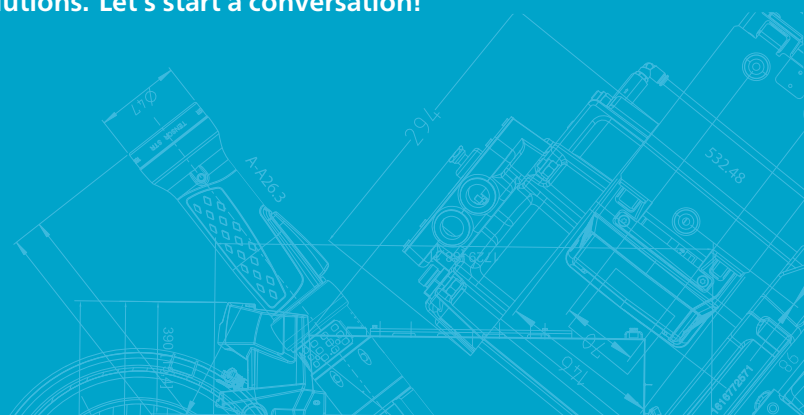
We have a presence in over 180 countries, but more importantly we are present where you are. We serve hundreds of thousands of customers globally with many household products and brands you know. But rather than list them all, **we think you should be the focus.** Let's work together. Let's find your savings level or productivity number and develop a plan to achieve it.

## **We turn our industrial ideas into your customized solutions. Let's start a conversation!**

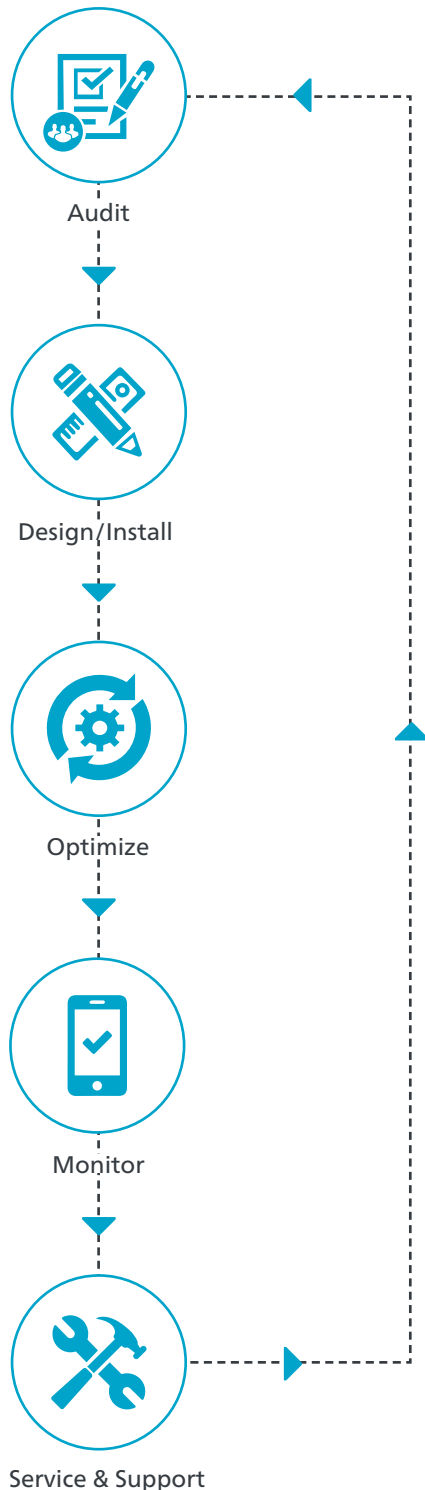
*Robert*

**Robert Eshelman**

President / General Manager  
Atlas Copco Compressors LLC



# The Connected Efficiency Journey



## Audit

Every air journey starts here. Our trained audit teams use ultrasonic leak detection and precision flow measurement equipment, and the non-intrusive audit system can be scaled for any operation. We learn exactly where you are now and prove what you can save. It's the backbone of our promise and what we stand behind before asking you to invest. Anybody who claims a saving based purely on product performance and not on your unique circumstances is just guessing—we like to deal solely in facts. We can help you determine if a compressor upgrade qualifies for rebates from your local electrical utility company.



## Design & Install

We apply creative thinking and advanced software to design integrated air production and distribution systems. At our custom design facility in Houston, Texas, we can custom fit our products to meet your specific needs. Our designs emphasize today's efficiency with future expansion that's ready when you are. Our unrivaled experience means we know what creates a great installation, and our local team will support you. We model a computer-designed turnkey installation of your entire system, including equipment, air treatment, and state-of-the-art piping throughout your facility, no matter the size.



## Optimize

This is the biggest advancement in compressed air over the last decade. Control systems leveraged by the Internet of Things mean you no longer need to be with your machine to make it perform. Optimizer 4.0, our simple and sophisticated user interface, ensures that you're always in the know, in control and in charge of your savings. No matter how many compressors, dryers, blowers or pumps you have, you're like the conductor of the orchestra—and you make it play in perfect tune.



## Monitor

Just about all Atlas Copco equipment comes with remote monitoring and diagnostic capability. Our team keeps an eye on your system and contacts you if a need arises. Most importantly, we monitor your demand and suggest savings to make you an energy efficiency rock star! You can be away from the office or take that hard-earned vacation with complete peace of mind because we've got your back. However, if you want to watch your product while away, all you need is a smartphone.



## Service & Support

Help is always close at hand. Atlas Copco has over 5,000 employees across the U.S., so one of our factory trained technicians is never far away. We can dispatch them at a moment's notice and GPS technology lets you know where they are. Plus our centralized technical support team is as close as your phone. All of us work together to provide a service solution that fits your needs—whether it's doing your own maintenance or us taking full responsibility for keeping your system running.



# Our Culture



## Keep Learning

Taking care of air is an ever-evolving field so we are committed to training. Our US-based Air Academy has trained thousands of our staff, distributors and customers about air and how it works. Our team includes many people who have earned US Department of Energy AIRmaster+ certification. On five separate occasions, Atlas Copco has been recognized as one of the world's most sustainable companies. Our culture is built around maximizing your productivity and minimizing our environmental impact—we always keep learning.



## Be Present

No matter your application—from precision manufacturing to roller coasters—we can provide the air you need. We analyze every territory and, where appropriate, work with a network of local distributors to develop the most efficient strategy to reach every customer where they are. And we listen: each year we send out thousands of customer surveys, because direct feedback helps us deliver what customers like you truly need and want.



## Innovate Continuously

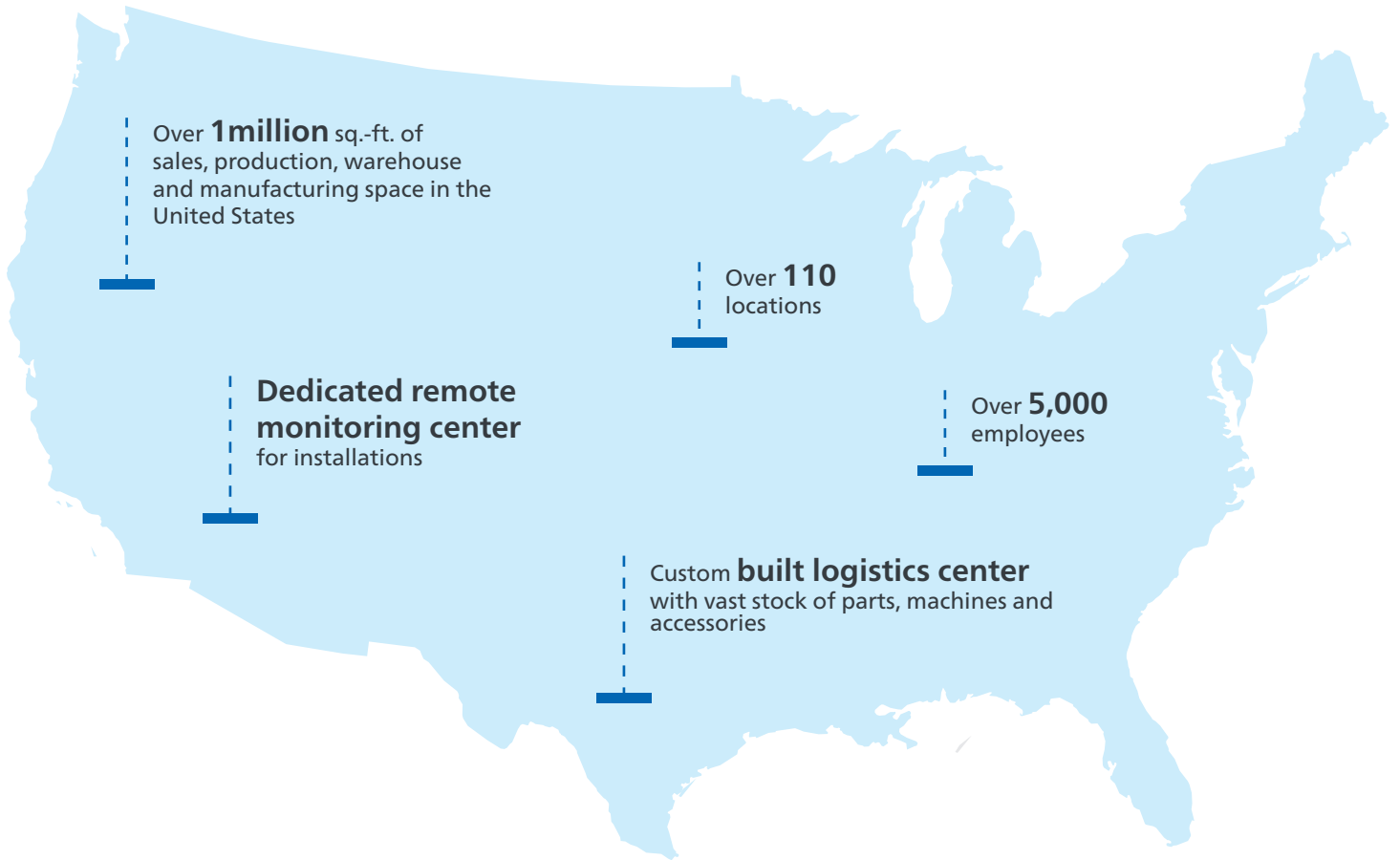
We saved the best for last: We go further and deeper into every aspect of our product offering. Why? Because the product you buy is ultimately the heart of our promise to you. There are many ways to make air—scroll, piston, rotary screw, tooth and centrifugal to name a few. There are many different types of gas, including air, nitrogen and oxygen. The efficiency considerations with air compressors, vacuum pumps, blowers and quality air equipment are as varied as each customer's need—and we embrace this challenge.

**We do more.  
And together with you,  
we are more!**

*If you want to learn more about careers at Atlas Copco, please visit [www.atlascopco.com/startyourjourney](http://www.atlascopco.com/startyourjourney)*



# The Atlas Copco Group in the United States



# 1st

Proud  
to be

- ★ Air compressor manufacturer to be awarded ISO 8573-1 CLASS 0 certification.
- ★ Air compressor manufacturer to launch integrated Variable Speed Drive (VSD) compressors.
- ★ Air compressor manufacturer to launch full feature compressors with integrated dryers.
- ★ Air compressor manufacturer to launch an electronic control and monitoring system.
- ★ Air compressor manufacturer to have been listed in the world's Top 100 Sustainable companies on multiple occasions.

# The #1 resource you need:

## Air USA: More than a Website

Running your production, business or processes can be hard—finding information on compressed air shouldn't be. We've built our website not around products, but about solutions and experiences. Have a question about air? Look no further!

Some useful web features include:

- Calculators
- Free E-Books
- How-To Articles
- The Compressed Air Blog
- The Compressed Air Wiki
- Technical Information Sheets
- Customer and Partnership Testimonials

Log on to [www.atlascopco.com/air-usa](http://www.atlascopco.com/air-usa)



## Visit the site to learn what our customers are saying:

"It's easily the most reliable system we've worked with. Atlas Copco's quality can't be beat."

- Stewart-Haas Racing

"It's the highest quality air compressor that we've ever used."

- Don Schumacher Racing

"Atlas Copco has an amazing reputation in the industry for their quality and reliability and I knew they had the compressor I wanted."

- Bogi Lateiner

"Installation was simple, and the integration and communications between the compressors in the installation are superior to any other set-up I have worked with."

- Roush Yates Engines



Visit [www.atlascopco.com/listen](http://www.atlascopco.com/listen) to hear more from our customers.



# Sales Service Parts

[www.atlascopco.us/careers](http://www.atlascopco.us/careers)

800-258-9898

Atlas Copco

Safety First!

Atlas Copco Compressors

## Committed to 24/7 support

Every day we have hundreds of service technicians on the road across the United States. Fully backed up by a centralized technical support department and remote monitoring center.



# Solutions Portfolio

## Air Compressors



Piston/Scroll



Oil Injected  
Rotary Screw



Oil Free Rotary  
Screw/Tooth



Centrifugal | High-Pressure | CNG

## Gas Generation | Air Treatment | Controls



Nitrogen and Oxygen



Filters



Dryers



Control Systems

## Industrial & Aeration Blowers



Turbo



Screw

Claw

Lobe

## Vacuum and Industrial Cooling



Vacuum Pumps



Industrial Cooling

## Service Solutions



Factory Trained  
Technicians



Design, Installation,  
and Piping



Customized  
Service Plans



SmartLink  
Remote Monitoring

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