# **Systems + Solutions**

Atlas Copco

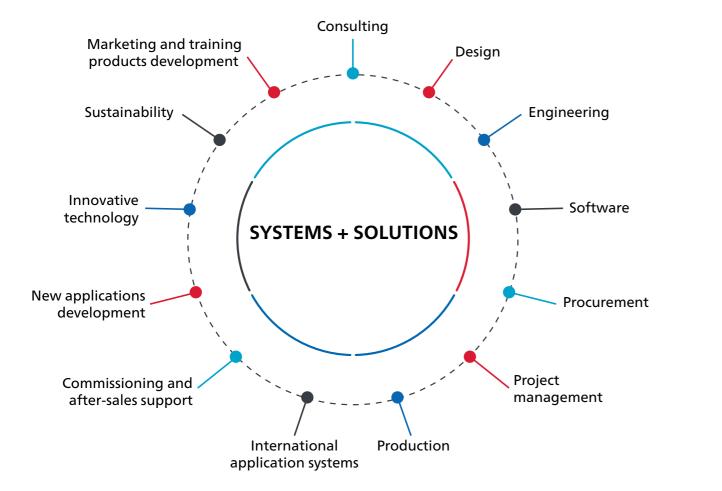
Partnering with our customers for better solutions

## What is Systems + Solutions

Atlas Copco's longstanding experience in successfully solving our customers issues leads to developing the best solutions in design and manufacture of vacuum pumps and systems. A wide product line developed according to cutting edge technologies and qualified personnel allow us to achieve the highest efficiency, long-term loyalty and trust of customers around the world.

Our systems portfolio varies from standard solutions for common applications through to custom engineered turnkey projects tailored to your needs. Our network is worldwide and we have solutions specialists who are close by you and can support you through every aspect of your project.

Working in close collaboration with your local sales organization, Atlas Copco Systems + Solutions provide support from conceptual design though to project handover. Production sites in North America, Europe and Asia ensure proximity to our customers, providing local design and compliance, assembly, test capabilities and efficient order execution. This makes our team a true global player and a market leader in the field of vacuum systems.





#### Consulting

At Atlas Copco we are committed to offering innovative solutions that help increase our customers' productivity. Our vacuum experts have decades of experience in understanding specific industrial applications and processes and offer comprehensive collaborative consulting services from conceptual design though to project handover.



#### Engineering

Our engineering teams design next-generation vacuum pumps to meet the evolving needs of our customers in diverse industrial applications. These innovations stem from identifying new markets and tapping new business opportunities. These include new technology integrations, system optimization and adoption of the latest technologies.



#### Procurement

In today's fast-moving, connected world, a sustainable, flexible, high performing supply chain and reliable partners are key to meeting market and customer expectations. Our dedicated procurement team help to reduce risks and environmental challenges, whilst continuously striving to deliver greater effectiveness, agility, and cost competitiveness to enable sustainable growth.



#### Design

We constantly innovate our vacuum pump technology and systems capability to help make your manufacturing cleaner, smarter, economical, and environmentally friendly. We offer state-of-the-art vacuum solutions designed to suit your business now and into the future.



#### Software

We are dedicated to delivering a complete solution for your vacuum needs. Our central vacuum systems can reduce operating costs, increase productivity, while improving the working environment on the production floor. Our connected vacuum pumps and systems fully support the latest and most common protocols found in industrial markets today including Modbus, Profinet, Profibus, Ethercat, Ethernet IP. etc.



#### **Project management**

With our highly skilled and experienced project managers providing project governance, our customers can always be assured that project objectives are met and delivered in an efficient and timely manner. Our methods and techniques encompass all requirements to ensure project deliverables satisfactorily meet our customers' acceptance criteria and comply with agreed parameters.



#### Production

Our production teams are attuned to the evolving needs of customers, and strive to deliver vacuum equipment, exhaust management systems and services on-time, every time.



### International application systems

Our central applications group and regional networks of application specialists are on hand to offer expert support throughout your selection and installation process. Our expertise and in-depth knowledge enables us to offer comprehensive design and systemization solutions.

### Commissioning and after-sales support

Our service solutions are designed to help you get the most out of your vacuum systems investment. We combine analyses of production data with expertise in order to enhance your productivity and quality. Our service capability guarantees fast and efficient support in your local language and offer tailor-made solutions for your maintenance requirements.



### New applications development

We understand your challenges when it comes to vacuum and environmental requirements. We take pride in our recognized global position as a leading supplier of vacuum and environmental solutions in support of our customers productivity targets.



### Innovative technology

Innovative solutions including dry and wet vacuum technology.



### Marketing and training products development

Our global marketing promotes our extensive product range through performing market research, marketing plans and product development; as well as strategically overseeing advertising, promotion, distribution for sale, customer service and public relations.

### How we work



### Requirements and proposals

- Consulting
- Calculation
- Sourcing
- Applications and proposals

### Customization and integration

- System development
- Design
- Solutions and standards
- Purchasing
- Co-ordination
- Engineering



#### Sustainability

Our innovative systems and services support our customers' productivity, reduce cost and help them meet their sustainability ambitions.

#### Implementation

- Assembly
- Software programming
- Commissioning

#### **After-sales support**

- System Upgrades
- Training
- 24/7 support
- On-site service and maintenance

# **Systems+Solutions portfolio**

#### **Central vacuum systems**

Our global teams specialize in process vacuum, heat transfer and mass transfer applications in the process sector. We provide centralized vacuum systems and services to the food, glass, brick industry and many more. We have a dedicated team to support customers globally in the design, development and installation of multi-stage systems for a range of applications.

For a complete list of industries and applications we serve, please contact your local Atlas Copco representative.





#### Liquid ring vacuum pump systems

For more humid and complex applications, our project team can develop tailored and specific systems to suit. Our liquid ring pumps form the backbone of multi-stage systems in materials of your choice to the specifications you need. With the help of our vacuum engineers, the possibilities are endless.

### Dry vacuum systems

Dry (Hydrocarbon free in the process) vacuum pumps play an important part in many vacuum applications and environments and we have a variety of solutions to meet your needs. The main advantage of dry pumps is that there is no lubrication in the main pumping chamber thus eliminating the contamination of the process.





#### Small vacuum systems with oil-sealed vane pumps

Our tank mounted systems with a control station can be composed with 1 to 3 pumps and offer plug & play installation and with the possibility of pressure regulation. Easy service - each pump can be isolated at any moment.

Two GVC versions are available: Basic and full feature. Oil thermal switch, oil level monitor and overpressure indicator on the filters are provided in the basic version. User-friendly monitoring with PLC controller – MK5 controller on the full feature.



## **Difference between standard** systems and specialized systems?

Our application expertise and in-depth knowledge of your industry makes it possible for us to offer a comprehensive package of design and systemization solutions customized for your application.

#### **Standard systems**

From food packaging, electronics, glass bottle and can production, paper printing, toothpaste degassing, automotive parts handling, pharmaceuticals conveying, plastic extrusion, woodworking, brick and clay manufacture, to almost all general manufacturing, utility vacuum is everywhere, and our standard vacuum systems can give you the performance you require, with a low cost of ownership making your process environmentally friendly.



#### **Specialized systems**

As a leading innovator in the industrial vacuum market, we have continued focus on energy efficiency that translates into savings for our customers. Whatever the application, we can provide an apt vacuum solution. Our vacuum specialists are constantly improving the performance of our products, targeting new application areas and meeting new challenges.



# **Our global presence**

Our markets are geographically dispersed and the industrial vacuum applications we build solutions for are varied. This makes us a true global player and a market leader in market systems.





Bolton, UK

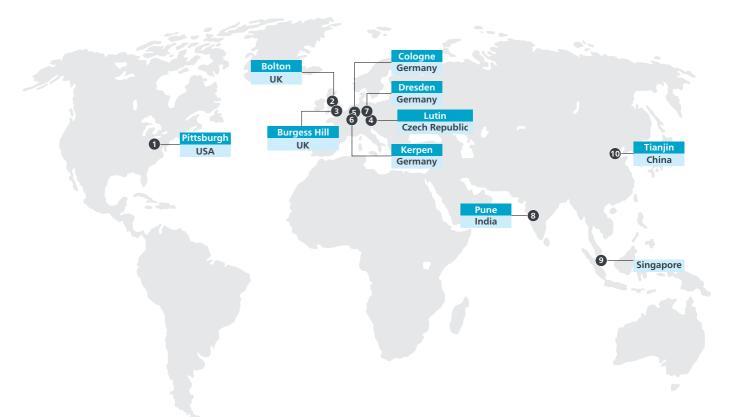
Cologne, Germany





Pittsburgh, USA

Pune, India











Kerpen, Germany



Tianjin, China

# The Systems + Solutions advantage

#### Offering end-to-end vacuum solutions to diverse markets

As a world-leading supplier of vacuum solutions and systems, Atlas Copco serves a wide range of requirements across various industries and applications. Our vacuum pumps, standard systems and custom systems are known among our customers for their vacuum performance, high levels of efficiency and low running costs. Our solutions include custom bundling of products and services to value-added processes for a particular application.



#### Extensive vacuum technology portfolio

The Atlas Copco vacuum solutions portfolio serves a broad range of industrial applications. These include oil-sealed screw and, oil-sealed rotary vane pumps, dry claw, dry screw, dry vane and dry scroll pumps, liquid ring pumps and systems, side channel blowers and intelligent Industry 4.0 vacuum pump controllers. For a complete list of our vacuum solutions, please scan the QR code.



#### **Custom solutions and specialized systems**

Our Systems+Solutions teams can design and develop standard solutions for common applications through to custom engineered turnkey projects tailored to your needs.



#### Investment in research and development

At Atlas Copco, there is always a better way and continuous improvement is a part of our process of excellence. Our investments in our R&D team lead to innovations that are game-changing.

#### Global 24/7 reach

Our network is worldwide, and we have solutions specialists who are close by you and will always support you through every aspect of your project.



# **Reliable original equipment maintenance from one source**



#### Customer care program

The Customer Care Program has been developed as a comprehensive and, global solution for your service requirements which covers the whole range of vacuum engineering and offers support.



#### All brand repairs

Our customers deserve a trusted partner they can turn to for their vacuum needs. Therefore, we have qualified our service engineers to repair vacuum pumps of other brands.

#### NOTES



#### Service centers worldwide

Atlas Copco maintains service centers and support bases throughout the world, in order to ensure the shortest possible door-to-door time for pump repairs. Our worldwide network of over 1500 experienced service engineers are prepared to support your vacuum equipment.



#### **Field service**

If required by our customers processes, our professional field service engineers will be your direct contact in order to find an on-site solution for your vacuum demands.





Atlas Copco AB

atlascopco.com/vacuum